



GFORCE SUCCESS STORY

GLOBAL PROGRAM MANAGER, ONCOLOGY, BIOPHARMACEUTICALS

GForce Life Sciences worked with the Vice President of a large, global biopharmaceutical company that was continuing to grow its portfolio and scope, but was lacking the subject matter expertise internally to keep up with demand. She asked GForce to provide a Global Program Manager. The development plan for this particular asset in the oncology business unit was quite complex. Additionally, the consultant needed to establish credibility quickly with global stakeholders across all levels of the organization, manage complex timelines and succeed with limited oversight.

The product already had been approved in several regions for certain indications. The team's goal was to continue to expand the program into additional regions and for additional indications to help expand the market and value for this company asset.

Without a dedicated Global Program Manager, the client was in jeopardy of falling behind in achieving major deadlines.

GForce Life Sciences presented multiple profiles that were well qualified and the client chose one senior consultant that best fit their needs. He immediately assumed responsibility for tracking and managing all of the regulatory commitments globally. He also was tasked with managing all of the additional clinical studies that the team was supporting. They were very complicated and coordinating all of the supporting functions was critical to keeping the projects on time and within budget.

GForce's consultant was able to work with the team to use the corporate metrics and tools to effectively track and monitor all the deliverables planned over the year. The team was able to keep senior leadership informed of the progress and advance several clinical studies in order to collect data supportive of both regulatory filings and scientific publications regarding treatment of patients diagnosed with a certain type of cancer.

During his tenure onsite, GForce's consultant successfully led the program. All critical timelines and milestones were met. Another aspect of this engagement was the transfer of knowledge from GForce's consultant to the team that would remain and manage the program once this phase was complete. Due to this sharing of knowledge, the program team continues to support the life cycle management of this important drug.

The Vice President was grateful that GForce's consultant did so much in his time with the team. His support was instrumental in getting the team back on track globally. She has recommended GForce to many other colleagues internally when an external consultant may be considered.